

# IN THE COURT OF COMMON PLEAS MAHONING COUNTY, OHIO

STATE OF OHIO, ex rel.	)	CASE NO. 2018 CV 002780
MICHAEL DEWINE	)	WID ON A MENONY BALBOT WAS
Ohio Attorney General	)	JUDGE ANTHONY D'APOLITO
Cleveland Regional Office	)	
615 W. Superior Avenue, 11th Floor	)	
Cleveland, Ohio 44113-1899	)	PLAINTIFF'S CIV. R 15(A) FIRST
	)	AMENDED COMPLAINT AND
Plaintiff,	)	REQUEST FOR INJUNCTIVE AND
	)	DECLARATORY RELIEF,
-VS-	)	CONSUMER RESTITUTION AND
	ń	CIVIL PENALTIES
ENERGY WISE	Ś	
HOME IMPROVEMENTS, INC.	ń	
c/o CT Corporation System, S.A.	Ś	
4400 Easton Commons Way, Ste. 125	Ś	
Columbus, OH 43219	í	
,	Ś	
And	í	
	í	
ANTHONY J. PORRAZZO, JR.	Ś	
1928 Read St.	í	
Lowellville, Ohio 44436	Ś	
, ,	í	
And	Ś	
	ń	
SCOTT T. CROSS	ń	
43846 State Route 558	í	
Columbiana, OH 44408-9622	í	
	)	
Defendants	)	
DOLUMENT	,	

Now comes Plaintiff, State of Ohio, by and through the Attorney General of Ohio,
Michael DeWine, and hereby amends its Complaint as a matter of course pursuant to Rule 15(A)
of the Ohio Rules of Civil Procedure, in order to include the Exhibits referenced herein which
were not attached to the original Complaint.

### JURISDICTION AND VENUE

- 1. Plaintiff, State of Ohio, by and through the Attorney General of Ohio, Michael DeWine, having reasonable cause to believe that violations of Ohio's consumer protection laws have occurred, brings this action in the public interest and on behalf of the State of Ohio under the authority vested in him by the Ohio Consumer Sales Practices Act, R.C. 1345.01 et seq.
- 2. The actions of Defendants have occurred throughout Mahoning County and other counties in the State of Ohio, and are in violation of the Ohio Consumer Sales Practices Act ("CSPA"), R.C. 1345.01 et seq., and its Substantive Rules O.A.C. 109:4-3-01 et seq.
- 3. This Court has jurisdiction over the subject matter of this action pursuant to R.C. 1345.05 of the CSPA.
- 4. This Court has venue to hear this case pursuant to Ohio Civ. R. 3(B)(1) and (3), in that Defendants' business was located in Mahoning County and some of the transactions complained of herein, and out of which this action arises, occurred within Mahoning County, Ohio.

### **DEFENDANTS**

- 5. Defendant Energy Wise Home Improvements, Inc. ("Energy Wise") is an Ohio corporation, registered with the Ohio Secretary of State, with its principal place of business located on 5164 Youngstown-Poland Road, Youngstown, OH 44514.
- 6. Defendant Anthony Porrazzo, Jr. ("Porrazzo") is the owner and Vice-President of Energy Wise, and directed, supervised, approved, controlled, formulated, authorized, ratified,

caused, personally participated in, benefitted from and/or otherwise participated in the day to day activities and practices of Defendant Energy Wise, including the conduct described in this Complaint.

- 7. Defendant Scott T. Cross ("Cross") is the President of Energy Wise, and also directed, supervised, approved, controlled, formulated, authorized, ratified, caused, personally participated in, benefitted from and/or otherwise participated in the day to day activities and practices of Defendant Energy Wise, including the conduct described in this Complaint.
- 8. Defendants are "suppliers" as that term is defined in R.C. 1345.01(C) as Defendants were, at all times relevant herein, engaged in the business of effecting "consumer transactions" by providing services to individuals for purposes which were primarily personal, family or household within the meaning specified in R.C. 1345.01(A) and (D).

### STATEMENT OF FACTS

- 9. Plaintiff incorporates by reference, as if fully rewritten herein, the allegations set forth in paragraphs one through eight (1-8) of this Complaint.
- 10. At all times relevant to this action, whether initially contacted by the consumers or not, Defendants solicited consumers for home improvement services in Mahoning County as well as other counties in the State of Ohio.
- 11. Defendants accepted payments for home improvement contracts, and would sometimes partially perform the work in a manner which was unsatisfactory to the Ohio consumers.
- 12. Defendants' failure to perform the contracted home improvement services in a proper manner has resulted in harm to consumers and required these consumers to incur

additional expenses to have Defendants' contracted work completed and/or corrected.

- 13. The Ohio Attorney General's Office has received well over one hundred consumer complaints regarding Defendants. Examples of some of these complaints are included in paragraphs 14 through 16, below. By listing these examples, Plaintiff is in no way limiting his request for relief in this complaint to these consumers.
- 14. Consumer Pietras, a 78 year old woman, contacted Energy Wise on or about July 18, 2018 in response to an internet ad she received, considering a deck addition to her home. On or about July 26, 2018 this consumer signed a contract for Energy Wise to install a deck at a contracted cost of \$22,222.00. Pietras paid Energy Wise a \$9,000 deposit on July 26, 2018, and paid another \$3,222.00 on August 2, 2018 when a representative of Energy Wise returned to "recheck" the dimensions of the deck. Thereafter, on or about August 6, 2018 the owner, "Tony," met with Consumer Pietras and discussed modifying the project from a simple deck addition to the construction of a sunroom with attached deck, at an additional cost of \$18,422.00. The owner of Energy Wise convinced Consumer Pietras to pay the full amount of the project (now increased to a total of \$40,644) that day; on or about August 6, 2018. The project was expected to commence on or about October 23, 2018. On or about October 15, 2018 Consumer Pietras received a letter from Energy Wise indicating that the business was forced to close. It is been more than eight weeks since consumer Pietras paid Energy Wise for this project, and no work has been commenced, no further communication has been relayed to the consumer and no refund of any part of the \$40,644.00 has been issued. Copies of Consumer Pictras' documents are attached hereto as Exhibit "A."
- 15. Consumer Toth signed two contracts with Energy Wise in December 2016 for, among other things, the installation of Polaris windows and a front door to his home. Toth paid

Energy Wise a total of \$14,500.00 for the contracts, and received from Energy Wise a Lifetime Service Warranty which provided that, "[i]n the event of a problem or defect with your product, contact Energy Wise Home Improvements, Inc. at (330) 755-4300 and notify them of your claim. Any product defects are covered fully by the manufacturer's warranty. Any service for adjustments, replacements, and or repair is covered exclusively by Energy Wise Home Improvements, Inc. There is no cost for Warranty applied claims....". Consumer Toth experienced documented problems with the installation of both the windows and the door and contacted Energy Wise several times to correct the issues, to no avail. In addition, Consumer Toth felt the workmanship provided by Energy Wise was substandard, but Energy Wise failed to adequately address these items to the consumer's satisfaction. Copies of Consumer Toth's documents are attached as Exhibit "B."

Wise to do some home improvement work including the removal and replacement of siding on the house, and the installation of insulation and windows, among other things. The combined cost of the contracts was \$8.922.00, and the consumer received a Lifetime Service Warranty identical in wording to the Warranty described in paragraph 15, *supra*. Consumer Burtner claims the work done on his house was substandard and slow and, despite the Lifetime Service Warranty given by the company, Energy Wise failed to adequately address the issues he brought to their attention several times. Copies of Consumer Burtner's documents are attached as Exhibit "C."

### **COUNT I**

# FAILURE TO DELIVER GOODS AND/OR SERVICES OR ISSUE REFUNDS

- 17. Plaintiff incorporates by reference, as if fully rewritten herein, the allegations set forth in paragraphs one through sixteen (1-16) of this Complaint.
- 18. Defendants have committed unfair and deceptive acts or practices in violation of the CSPA, R.C. 1345.02 and O.A.C. 109:4-3-09, by selling home improvement services to consumers, receiving payments for the contracted services, and then failing to deliver the contracted services or refund the monies paid.

### **COUNT II**

### PERFORMING SUBSTANDARD WORK

- 19. Plaintiff incorporates by reference, as if fully rewritten herein, the allegations set forth in paragraphs one through eighteen (1-18) of this Complaint.
- 20. Defendants committed unfair and deceptive acts and/or practices in violation of the CSPA, R.C. 1345.02(A), by performing substandard work and then failing to correct such work.
- 21. The acts and practices described above have been previously determined by Ohio courts to violate the CSPA. Defendants committed said violations after such decisions were available for public inspection pursuant to R.C. 1345.05(A)(3).

### COUNT III

### **FAILURE TO HONOR WARRANTIES**

- 22. Plaintiff incorporates by reference, as if fully rewritten herein, the allegations set forth in paragraphs one through twenty-one (1-21) of this Complaint.
  - 23. Defendants committed unfair and deceptive acts or practices in violation of the

CSPA, R.C. 1345.02(A), by representing to consumers that the consumer transaction involved a warranty and then either failing to fulfill their obligations pursuant to the warranty or failing to pay the warranty company.

24. Such acts or practices have been previously determined by Ohio courts to violate the CSPA, R.C. 1345.01 *et seq*. The Defendants committed said violations after such decisions were available for public inspection pursuant to R.C. 1345.05(A)(3).

### PRAYER FOR RELIEF

WHEREFORE, Plaintiff respectfully requests that this Court:

- A. ISSUE a declaratory judgment declaring that each act or practice complained of herein violates the CSPA in the manner set forth in the Complaint.
- B. ISSUE a permanent injunction enjoining Defendants, under these or any other names, their agents, servants, representatives, salesmen, employees, successors and assigns and all persons acting in concert or participation with Defendants, directly or indirectly, from engaging in the acts or practices of which Plaintiff complains and from any further violations of the CSPA, R.C. 1345.01 et seq. and the HSSA, R.C. 1345.21 et seq.;
- C. IMPOSE upon Defendants civil penalties in the amount of Twenty-Five Thousand Dollars (\$25,000.00) for each separate and appropriate violation of the Consumer Sales Practices Act pursuant to R.C. 1345.07(D);
- D. ORDER restitution pursuant to R.C. 1345.07(B), for all Ohio consumers found to be damaged by Defendants' unfair or deceptive acts or practices;
- E. GRANT Plaintiff his costs in bringing this action;

- F. ORDER Defendants to pay all court costs;
- G. GRANT such further relief as justice and equity require.

Respectfully submitted,

MICHAEL DeWINE
OHIO ATTORNEY GENERAL

REBECCA F. SCHLAG (0061897) Senior Assistant Attorney General

THOMAS D. McGUIRE (0007121)

Senior Assistant Attorney General

Consumer Protection Section

Cleveland Regional Office

615 W. Superior Ave., 11<sup>th</sup> FL

Cleveland, OH 44113-1899

(216) 787-3030

Trial counsel for Plaintiff State of Ohio

Rebecca.Schlag@OhioAttorneyGeneral.gov

Thomas.McGuire@OhioAttorneyGeneral.gov

ENERGY WISE 330-755-4300 - Tone PROPOSAL AND CONTRACT Steve V. THIS AGREEMENT IS BETWEEN: Energy Wise Home Improvements, Inc. Toma 8/00/18 5164 Youngstown-Poland Road Youngstown, Ohio 44514 (330) 755-4300 FW U8/2mp WARREN \* OHIO \* 44483 AVE \* (330) 847-9224 Owner's Telephone: Energy Wise hereby agrees to furnish, and Owner hereby authorizes Energy Wise to furnish, all materials and equipment, and perform all labor accessary, to complete the following work (describe labor, materials and equipment to be family described):

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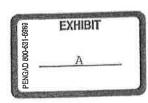
II, III, OO OF MATERIALS. All material is gustanteed to be as specified, and the above work to be performed, in accordance submitted for the above work and completed in a workmanily manner for the sum of 2111.60 AT RECK \_\_ PAID AS FOLLOWS: S TOO 9 . SO AT RECHES Any change(s) involving extra cost of labor or materials will be executed only after submission and acceptance of a written change order. Energy Wise reserves the right to withdraw the above proposal if it is not accepted by Owner within three (3) business days. If accepted, work will begin in approximately (6) weeks after material recheck has been completed. All work should be completed within approximately 6-7 days. Energy Wise Home Improvements, Inc. agrees to maintain liability insurance covering personal injury in an amount not less than \$50,000, and insurance covering property damage in an amount not less than \$50,000; with our existing insurance coverage being \$1,000,000. If this agreement requires third party mortgage financing to pay for the improvements, Owner agrees to apply for mortgage financing for the improvements within three (3) days after the execution of this Agreement. Owner further agrees to expend such aums necessary and appropriate for processing Owner's loan application and to completely cooperate with lender in order to obtain financing, including providing financial information and appraisals. In the event Owner does not apply for the financing within the time provided in this Agreement, or, in the event Owner does not follow through with the application process, including, but not necessarily limited to, agreement, or the cost of the application and any appraisal and cooperate with any Agreement, or, in the event owner need not into the order of the cost of the application and any appraisal and cooperate with any expenditure of such sums as are necessary and appropriate to pay for the cost of the application and any appraisal and cooperate with any appraisar, Owner acknowledges and understands that any deposit placed with Energy Wise will be forfeited and will be retained by Energy Wise, not as liquidated damages, but in addition to any other damages that may be incurred hereunder by Energy Wise. NOTICE OF CANCELLATION: YOU, THE OWNER, MAY CANCEL THIS TRANSACTION AT ANYTIME PRIOR TO MIDNIGHT OF THE THIRD BUSINESS DAYAFTER THE DATE OF THIS TRANSACTION. SEE THE ATTACHED NOTICE OF CANCELLATION FOR AN EXPLANATION OF THIS RIGHT. Any attempt at cancellation by Owner after midnight of the third business after the date of this transaction shall be deemed a material breach of the Agreement, and any deposit placed with Energy Wise will be forfeited and will be retained by Energy Wise, not as liquidated damages, but in addition to any other damages that may be incurred by Energy Wise. ENERGY, WISE HOME IMPROVEMENTS, INC. (Authorized Representative) Owner Owner HIC # PA060675 Attorney General's toll free # 1-888-520-6680

88B.











Date: 3/6/18	PROPOSAL AND CO	NTRACT	
THIS AGREEMENT IS BETWEEN: Energy Wise Home Improvements, Inc 5164 Youngstown-Poland Road Youngstown, Ohio 44514 (330) 755-			
	AND		
Owner's Name; Mari	IN & Thomas	Pictras	
Owner's Address: 140	Olendola 140	mico OH	44483
Owner's Telephone:	336 847-	9224	
Energy Wisc hereby agrees to furnish, a labor necessary, to complete the follows	and Owner hereby authorizes Energy V ing work (describe labor, materials and	Wise to furnish, all materials I equipment to be furnished)	and equipment, and perform all
Addendum To	Contract paten	7.26	
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and insurance covering property damage If this agreement requires third party mer the improvements within three (3) days at appropriate for processing Owner's loan a providing financial information and appra Agreement, or, in the event Owner does a expenditure of such same as are necessary appraiser, Owner acknowledges and under Energy Wise, not as liquidated damages, I	in an amount not less than \$50,000; we tgage financing to pay for the improve fiter the execution of this Agreement. (a application and to completely cooperat aissia. In the event Owner does not ap- not follow through with the application y and appropriate to pay for the cost of rateads that any deposit placed with E	ith our existing insurance co- ments, Owner agrees to app Owner further agrees to expe- te with leuder in order to obt- ply for the financing within I process, including, but not a increase in the process of the pro- page of the process.	verage being \$1,000,000,  by for mortgage financing for mal such sums necessary and ain financing, including the time provided in this necessarily limited to, raisal and cooperate with any and will be retained by
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HIC # PA060675 Attorney General's toll free # 1-888-520-6680









Energy Wise Home Improvements, Inc.

### NOTICE OF CANCELLATION

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7/26	/16	
Date of Co	ntract	1

You may cancel this transaction, without any penalty or obligation, within three (3) business days from the above date. If you cancel, any property traded in, and payments made by you under the contract, and any negotiable instrument executed by you will be returned to you within ten (10) business days following the receipt by the Contractor of your canceling notice, and any security interest arising out of the transaction will be cancelled.

If you cancel, you must make available to the Contractor at your residence, in substantially as good condition as when received, any goods delivered to you under this contract: or you may, if you wish, comply with the instructions of the Contractor regarding the return shipment of the goods at the Contractor's expense and risk.

If you do not make the goods available to the Contractor and the Contractor does not pick them up within twenty (20) days of the date of your notice of cancellation, you may retain or dispose of the goods without any further obligation. If you fail to make the goods available to the Contractor, or if you agree to return the goods to the Contractor and fail to do so, then you remain liable for the performance of all obligations under the contract.

To cancel this transaction, mail or deliver a signed and dated copy of this cancellation notice or any other written notice, or send a telegram to the Contractor at the address listed below or in the Contract not later than midnight, three (3) business days after the Date of Contract Shown above.

(Dated)

I hereby cancel this transaction

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Youngstown	n, Ohio 44514	
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# Energy Wise Home Improvements, Inc.

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PROPOSAL AND CONTRACT

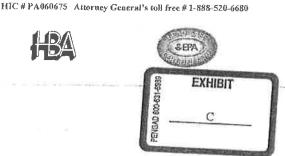
THIS AGREEMENT IS BETWEEN: Energy Wiso Home Improvements, Inc. 5164 Youngstown-Poland Road

Youngstown, Ohio 44514 (330) 755-4300 Owner's Address Owner's Telephone: Energy Wise hereby agrees to furnish, and Owner hereby authorizes Energy Wise to furnish, all materials and equipment, and perform all labor necessary, to complete the following work (describe labor, materials and equipment to be furnished): All material is guaranteed to be as specified, and the above work to be performed, in accordance with the drawings and specifications submitted for the above work and completed in a workmanlike manner for the sum of PAID AS FOLLOWS: S (deposit and balance) Any change(s) involving extra cost of labor or materials will be executed only after submission and acceptance of a written change order. Energy Wise reserves the right to withdraw the above proposal if it is not accepted by Owner within three (3) business days. If accepted, work will begin in approximately (6) weeks after material recheck has been completed. All work should be completed within approximately days. Energy Wise Home Improvements, line agrees to maintain liability insurance covering personal injury in an amount not less than \$50,000. and insurance covering property damage in an amount not less than \$50,000; with our existing insurance coverage being \$1,000,000. If this agreement requires third party mortgage financing to pay for the improvements. Owner agrees to apply for mortgage financing for the improvements within three (3) days after the execution of this Agreement. Owner further agrees to expend such sums necessary and appropriate for processing Owner's loan application and to completely cooperate with lender in order to obtain financing, including providing financial information and appraisals. In the event Owner does not apply for the financing within the time provided in this Agreement, or, in the event Owner does not follow through with the application process, including, but not necessarily limited to, expenditure of such sums as are necessary and appropriate to pay for the cost of the application and any appraisal and cooperate with any appraiser. Owner acknowledges and understands that any deposit placed with Energy Wise will be forfeited and will be retained by Energy Wise, not as liquidated damages, but in addition to any other damages that may be incurred hereunder by Engrey Wise. NOTICE OF CANCELLATION: YOU, THE OWNER, MAY CANCEL THIS TRANSACTION AT ANYTIME PRIOR TO MIDNIGHT OF THE THIRD BUSINESS DAYAFTER THE DATE OF THIS TRANSACTION. SEE THE ATTACHED NOTICE OF CANCELLATION FOR AN EXPLANATION OF THIS RIGHT, Any attempt at cancellation by Owner after midnight of the third business after the date of this transaction shall be deemed a material breach of the Agreement, and any deposit placed with Energy Wise will be forfeited and will be retained by Energy Wise. not as liquidated damages, but in addition to any other damages that may be incurred by Energy Wisc. ENERGY WISE HOME IMPROVEMENTS, INC. (Authorized Representative) 60017 Owner

By:

Owner









PROPOSAL AND CONTRACT

Date:	PROPOSAL			
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THIS AGREEMENT IS BETWELN: Energy Wise Home Improvements, Inc. 5164 Youngstown-Poland Road				March and the state of
Youngstown, Ohio 44514 (330) 755-430	0			
		AND		
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Musher, Lary + Cherree







# LIFETIME SERVICE WARRANTY

FOR AS LONG AS YOU OWN THE HOME IN WHICH THE PRODUCT WAS INSTALLED

is not responsible for any incidental or consequential damage resulting from any defects such as abuse, forced entry, heat and negligent care. This warranty year after product installation. After the year has passed, a \$99 service charge will be applied to all service calls. Energy Wise Home Improvements, Inc. exclusively by Energy Wise Home Improvements, Inc. There is no cost for Warranty applied claims. There is also no cost for service calls for the first In the event of a problem or defect with your product, contact Energy Wise Home Improvements, Inc. at (330) 755-4300 and notify them of your claim. Any product defects are covered fully by the manufacturer's warranty. Any services for adjustments, replacements, and or repair is covered is applicable to immediate customers only. No other individual is authorized to modify this warranty, changes will not be recognized.

Date

Signature